

## CAE—Apoio Empresarial

Building relationships between Angolan SMEs and the oil and gas industry.



## CAE Client in the Spotlight

### Nova Sotecma, SA

**Nova Sotecma** is a company solidly instilled for half a century in Angola, with headquarters in Luanda and a branch in Lobito. The company has solutions in the areas of:

- > **Industrial maintenance**
- > **Water supply and pumps**
- > **Personal protection equipment (PPE) and security against fire**
- > **Fabrication of mills and presses to make palm oil**

Recognized as a company with a long history of placing a priority on quality, it has always been connected with big brands in the international market, presenting technical solutions for professional people.

#### Main Activities

Measurement, weight, and precision equipment  
Electrical, mechanical, and compression tools and accessories  
Manual tools  
Soldering machines and consumables  
Tools for cutting, trimming, and adjusting  
Lifting, transporting, and packing cables and accessories  
Generators and accessories  
Equipment and accessories for making bread and baked goods  
Professional SKF maintenance equipment (MAPRO)  
Maintenance and repair of cars  
SKF retainers  
Ball and bearings and other SKF products  
SKF power transmission (PT)  
Agriculture machines  
Electric material (3M)  
Diversified goods  
Furniture, shelves, and racks  
Rivets and screws  
Chemical and cleaning products  
Air compression painting equipment  
Fixtures  
Lubricants for ball and bearings  
Fire extinguishers and fire detection machines  
Gas detection  
Individual protection material and diving materials  
Cosmetics  
Protection and security material (3M)  
Breathing protection from chemicals  
Health on the job accessories  
Signs  
Electric and gas pumps  
PVC tubes and piping  
Hoses, pipes, and sprinklers  
Gas pump accessories  
Chemicals to treat water  
Galvanizing accessories  
Plumbing



Warehouse 4000m2



Training Center



Headquarters in Luanda

#### Annual Sales:

- 2007: \$8,600,000
- 2008: \$13,800,000
- 2009: \$13,900,000

#### Principle Clients:

- Mining, metals, and the oil and gas industries
- Agriculture and processing
- Safety and protection

Nova Sotecma

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*CAE—Apoio Empresarial is implemented by CDC Development Solutions headquartered in Washington D.C. Since CAE's inception in 2005 to December 2009, the program has facilitated 273 contracts for approximately \$110 million dollars. If you are interested in CAE's services, please email Wilson da Silva at [wilson@caeangola.com](mailto:wilson@caeangola.com) or call +244 917.750.687.*



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